## THE PRESIDENTIAL NOMINATING PROCESS, PRE- AND POST-1968

| PRE-1968   | POST-1968   |
|--|---|
| Party Dominated  Nomination decision largely in the hands of party leaders; candidates win by enlisting support of state and local party machines.   | <ul> <li><u>Candidate-dominated</u></li> <li>Campaigns independent of party establishments;</li> <li>Endorsements by party leaders have little effect on nomination choice.</li> </ul>  |
| <ul> <li>Few Primaries</li> <li>Most delegates chosen by state party establishments with little or no public participation;</li> <li>Some primaries held, but results did not necessarily determine nominee;</li> <li>Primaries used to determine candidate's electability.</li> </ul> | <ul> <li>Many Primaries</li> <li>Most delegates selected by popular primaries and caucuses;</li> <li>Nominations largely (solely) determined by voters' decisions in these contests.</li> </ul>   |
| <ul><li>Short Campaigns</li><li>Candidates usually begin early in the election year.</li></ul>   | <ul> <li>Long Campaigns</li> <li>Candidates begin laying groundwork 3-4 years before election;</li> <li>Those who are not well organized at least 18 months before election have little (no) chance of securing nomination.</li> </ul>                        |
| <ul> <li>Easy Money</li> <li>Candidates often raise large amounts of money by tapping a few big contributors;</li> <li>No federal limits on spending.</li> </ul>   | <ul> <li><u>Difficult Fund-raising</u></li> <li>Contribution limited to \$10k, so candidate must work to solicit many of these;</li> <li>PAC contributions important in primaries;</li> <li>Spending limited by law, both federally and in states.</li> </ul> |
| Limited Media Coverage  Campaign followed by print journalists (later by TV), but coverage is not intensive and generally does not play a major role in the process.   | <ul><li>Media-focused</li><li>Intense coverage;</li><li>Media treatment plays crucial role in determining nominee.</li></ul>  |
| <ul> <li>Late Decisions</li> <li>Early events (e.g., NH), not decisive; states that pick delegates late (CA) are often important in picking nominee;</li> <li>Many states enter convention without having made final decision about nominee.</li> </ul>                                | <ul> <li>'Front-loaded'</li> <li>Early events (IA, NH) important;</li> <li>Nomination may be decided before big states vote;</li> <li>Early victories give winners free publicity and greater fund-raising ability (and attractiveness?).</li> </ul>          |
| Open Conventions  • National conventions sometimes begin with nomination still undecided;  • Outcome determined by maneuvering and negotiation among party factions, often stretching over multiple ballots.   | <ul> <li>Closed Conventions</li> <li>Nominee decided before convention;</li> <li>Convention ratifies candidate, focused on creating favorable media image of candidate.</li> </ul>  |

Adapted from Congressional Quarterly, Presidential Elections